

# Rohm and Haas Selects AspenTech to Implement Global Production Optimization Solution

May 15, 2002

CAMBRIDGE, Mass., May 15, 2002 / PRNewswire-FirstCall via COMTEX/ --

# Company Signs Expanded Service Agreement to Begin Standardizing Batch Plants on Solution to Improve Profitability of Manufacturing Operations

Aspen Technology, Inc. (Nasdaq: AZPN) today announced that Rohm and Haas Company (NYSE: ROH), one of the world's top specialty chemical companies, has signed a service agreement for the deployment of AspenTech's production optimization solution, Plantelligence(TM), in its batch manufacturing plants worldwide. The company licensed Plantelligence for worldwide use last year following a successful implementation at its Deer Park plant in Houston. The worldwide implementation will occur over several years and is projected to deliver multimillion-dollar annual benefits for Rohm and Haas, and provide additional capital savings

(Photo: http://www.newscom.com/cgi-bin/prnh/20000811/ASPENLOGO)

"We selected AspenTech's Enterprise Solutions team for this program because they can provide the industry expertise and rigorous project methodology that is essential for a complex global implementation of this kind," said Paul Baduini, Vice President of Engineering, Rohm and Haas. "By committing to a worldwide deployment, we expect to achieve significant improvements in manufacturing profitability. We believe this will bring even more value to our SAP enterprise resource planning (ERP) system which we are in the process of implementing."

Plantelligence will enable Rohm and Haas to continue to increase the quality and consistency of its products while simultaneously improving plant efficiencies. It is also expected to drive plant operations to higher levels of productivity. The solution enables batch plant managers and operators to monitor plant performance in real-time, and respond optimally to the information.

"Our Plantelligence solution helps companies transform the way they manage their manufacturing operations, by enabling them to focus on the business impact rather than on simply controlling the process," said Larry Evans, Chairman and CEO of AspenTech. "The rigorous approach used by our implementation teams will help ensure that the solutions generate maximum value for Rohm and Haas, and that this value is sustained in the future."

Plantelligence is an essential component of AspenTech's ProfitAdvantage(TM) solution for the chemical, petroleum and other process industries. Aspen ProfitAdvantage increases the profitability of process companies by enabling the optimization of their entire value chain from the supply of raw materials, through production, to the delivery of the final product.

#### About Rohm and Haas Company

Rohm and Haas (www.rohmhaas.com) is a Philadelphia-based specialty materials company that quietly improves the quality of life through products for the personal care, home and construction markets, and the electronics industry. The company has annual sales of \$5.7 billion and operations in more than 25 countries.

## About AspenTech

Aspen Technology, Inc. is a leading supplier of integrated software and solutions to the process industries. The company's Aspen ProfitAdvantage(TM) solution enables companies to identify and maximize profit opportunities throughout their entire value chain -- from the supply of raw materials, through the production of goods, to the delivery of final products to customers. The Aspen ProfitAdvantage solution encompasses engineering, manufacturing, supply chain and e-business collaboration technologies, providing the tools that enable manufacturers to design, optimize and execute business processes in real time. Over 1,200 leading process companies already rely on AspenTech's 21 years of process industry experience to increase revenues, reduce costs and improve capital efficiency. AspenTech's customers include: Air Liquide, AstraZeneca, Bayer, BASF, BP, ChevronTexaco, Dow Chemical, DuPont, ExxonMobil, GlaxoSmithKline, Lyondell Equistar, Merck, Mitsubishi Chemical, and Unilever. For more information, visit www.aspentech.com.

Certain paragraphs of this press release contain forward-looking statements for purposes of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. For this purpose, any statement using the term "will," "should," "could," "anticipates," "believes" or a comparable term is a forward-looking statement. Actual results may vary significantly from AspenTech's expectations based on a number of risks and uncertainties, including: AspenTech's lengthy sales cycle which makes it difficult to predict quarterly operating results; fluctuations in AspenTech's quarterly operating results; AspenTech's dependence on customers in the cyclical chemicals, petrochemicals and petroleum industries; AspenTech's need to hire additional qualified personnel and its dependence on key current employees; intense competition; AspenTech's dependence on systems integrators and other strategic partners; changes in the market for e-business solutions for AspenTech's customers; increased governmental regulation and taxation of e-commerce and the Internet; information security and privacy concerns relating to e-commerce; and other risk factors described from time to time in AspenTech's periodic reports and registration statements filed with the Securities and Exchange Commission. AspenTech cannot guarantee any future results, levels of activity, performance, or achievements. Moreover, neither AspenTech nor anyone else assumes responsibility for the accuracy and completeness of any forward-looking statements. AspenTech undertakes no obligation to update any of the forward-looking statements after the date of this press release.

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