



## **AspenTech Unveils Supply Chain Solution Enhancements and Strong Supply Chain Program at AspenWorld 2004**

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***Conference program showcases aspenONE(TM) supply chain management modules for Chemicals, Specialty Chemicals, Pharmaceuticals and Consumer Packaged Goods***

CAMBRIDGE, Mass.--(BUSINESS WIRE)--Oct. 13, 2004-- Aspen Technology, Inc. (NASDAQ: AZPN), today announced significant enhancements to the supply chain modules of its aspenONE for Chemicals, aspenONE for Specialty Chemicals, aspenONE for Pharmaceuticals and aspenONE for Consumer Packaged Goods solutions. These enhancements enable manufacturers to maximize profits and achieve operational excellence by optimizing their supply networks with an event-driven dynamic supply chain.

The AspenWorld 2004 program features a comprehensive range of case studies and demonstrations showcasing new enhancements to the supply chain modules of aspenONE for Collaborative Demand Management, Sales & Operations Planning, and Plant Planning & Scheduling. These solutions provide new capabilities which offer real-time enterprise visibility and support multi-user environments. These aspenONE modules can be deployed in a scalable manner to meet the needs of growing organizations.

"After buying a new plant in one of our divisions, we were able to modify our plant scheduling system and have the second plant on-line in under a month," said Mark Spitzer, Logistics Project Manager of Shaw Industries. "Now we routinely develop production plans for both plants that optimize manufacturing resources while accounting for demand patterns, safety stock levels and other restrictions."

In addition, early adopters of dynamic supply chain practices are participating in discussion panels focused on utilizing AspenTech Supply Chain solutions to enable highly-responsive operations. Panel members' companies include Shaw Industries, Cementhal Chemicals Company, Swift & Company, and Procter & Gamble.

The supply chain industry track is part of an AspenWorld 2004 ([www.aspenworld2004.com](http://www.aspenworld2004.com)) program which includes nearly 300 presentations from companies such as Bridgestone Firestone, Inc., Alcon, and Sunoco, Inc.; a showcase of AspenTech's solutions for EOM; and a conference agenda that offers opportunities to share industry best practices, and network with industry peers.

### **About AspenTech**

Aspen Technology, Inc. provides industry-leading software and implementation services that enable process companies to use simulation models to increase efficiency and profitability. aspenONE, a new generation of software solutions from AspenTech, represents a major step forward in helping process manufacturers achieve their strategic operational excellence initiatives. The first comprehensive offering to address the demands of the Enterprise Operations Management (EOM) market, aspenONE provides companies with integrated systems that enable them to manage and optimize their operational performance. Over 1,500 leading companies already rely on AspenTech's software, including Aventis, Bayer, BASF, BP, ChevronTexaco, Dow Chemical, DuPont, ExxonMobil, Fluor, GlaxoSmithKline, Shell, and Total. For more information, visit [www.aspentech.com](http://www.aspentech.com)

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