



Aspen Technology Expands Global Channel Partner Network

January 7, 2008

Agreements with Applied Control Engineering, IMA Industrial, Rovisys and Zenith Technologies Build on Strength of AspenTech's Infrastructure for Delivering Process Optimization Solutions

BURLINGTON, Mass.--(BUSINESS WIRE)--Jan. 7, 2008--Aspen Technology, Inc. (NASDAQ: AZPN), a leading provider of software and services to the process industries, today announced the continued expansion of the AspenTech Partner Network Program with the addition of Applied Control Engineering, IMA Industrial, Rovisys, and Zenith Technologies. The new partners provide AspenTech with additional go-to-market resources to expand its leadership position in process industry markets.

Increasingly, more diverse types of process industry companies are seeking to capitalize on the benefits of integrated process optimization solutions. These new partners will strengthen AspenTech's global presence in North America, South America and Europe by providing access to a broad customer base in bio-fuels, consumer packaged goods, food and beverage, metals and mining, utilities, and pulp and paper industries.

"Achieving operational excellence through a unified enterprise-wide operations environment is a critical success factor for process industries," said Tom Fiske, Senior Analyst, ARC Advisory Group. "Standalone applications do not provide access to operating data in real-time, and lack the ability to empower manufacturers with predictive analytics. Companies are increasingly investing in integrated plant floor IT solutions such as aspenONE(TM) software, and engaging an emerging crop of systems integrators that can link enterprise solutions in a cohesive way."

Many of the industries AspenTech serves face significant challenges such as managing energy costs, escalating manufacturing costs, increased product complexity, and exacting regulatory demands. These hurdles are driving operational imperatives to reduce cost of goods, ensure reliable customer supply, and maintain strict product quality standards. Integrated process optimization solutions such as aspenONE address these challenges, significantly improving overall manufacturing performance and providing enterprise-wide visibility and control over production.

Through AspenTech's commitment to collaboration with partners that possess industry expertise and integration capabilities, aspenONE deployments are implemented more rapidly and with greater sustainability to help maximize value while supporting rigorous industry standards.

"We're excited to team up with AspenTech to enhance Zenith's process industry services and development capabilities by providing our customers with a tightly integrated solution," said Brenden O'Regan, CEO, Zenith Technologies. "AspenTech's Partner Network Program supports Zenith and its customers by providing unrivaled technical solutions and expertise, bolstered by valuable knowledge transfer to help us meet our business development goals."

"As more companies in process manufacturing industries realize the ROI that AspenTech solutions can deliver, they are partnering with industry-specific experts who can help them maximize the value of their deployments," said Blair Wheeler, SVP of Marketing, AspenTech. "The AspenTech Partner Network Program is creating success both for new aspenONE solutions customers and AspenTech partners, while expanding the breadth of our go-to-market resources."

For organizations interested in joining AspenTech's Partner Network, contact Mark Walls at 781-221-5289, mark.walls@aspentech.com, or visit:

http://www.aspentech.com/partners/registration_apn.cfm

About AspenTech

AspenTech is a leading provider of award-winning process optimization software and services. AspenTech's integrated aspenONE solutions enable manufacturers to reduce costs, increase capacity, and optimize operational performance end-to-end throughout the engineering, plant operations, and supply chain management processes, resulting in millions of dollars in cost savings. For more information, visit www.aspentech.com.

(C) 2007 Aspen Technology, Inc. AspenTech, aspenONE and the Aspen leaf logo are trademarks of Aspen Technology, Inc. All rights reserved. All other trademarks are property of their respective owners.

CONTACT: AspenTech
Erik Mason, +1-781-221-8386
erik.mason@aspentech.com
or
Lois Paul & Partners (for AspenTech)
Michael Parker, +1-781-782-5714
michael_parker@lpp.com

SOURCE: Aspen Technology, Inc.