



AspenTech Launches aspenONE® Engineering Offering for Small-to-Medium Engineering Companies

December 4, 2012

Over 150 Engineering Firms Use Affordable aspenONE Engineering Packages Containing Aspen Plus®, Aspen HYSYS®, and other Leading AspenTech Products

BURLINGTON, Mass.--(BUSINESS WIRE)--Dec. 4, 2012-- [Aspen Technology, Inc.](#) (NASDAQ: AZPN), a leading provider of software and services to the process industries, announced the launch of a new desktop package that makes it easy for small-to-medium engineering companies to use [aspenONE software](#). Launched earlier this year, over 150 companies have purchased the aspenONE Engineering Desktop and aspenONE Exchanger Design Desktop packages from AspenTech.

The new offerings from AspenTech enable small-to-medium engineering firms to use the same high-quality aspenONE Engineering products as their customers and larger competitors in an affordable way. As part of the program, engineering companies such as Arithmetek, Bioenergy Design, Genesis Consulting, Maturus Optimi and Wartsila also receive convenient online training from inside the product and support from AspenTech's experienced support engineers.

For years, [aspenONE Engineering](#) products have been used by the largest process industry companies in the world. Now, smaller engineering firms are able to use aspenONE software to deliver projects faster and cheaper while collaborating more closely with their customers and vendors – all while improving engineering quality.

Supporting Quotes

Mladen Crnomarkovic, Co-Founder, Maturus Optimi

"Now with this new engineering package from AspenTech, we have access to the same tools we didn't dream we could afford as a new startup. This gives us a jump-start in the marketing of our services and providing client value."

David Cox, Senior Engineer, Genesis Consulting

"This is an offshore oil production first. We commissioned the Process Control System onshore, resulting in a project time saving of approximately two weeks and cost saving of at least \$3 million."

Vikas Dhole, Vice President, Engineering Product Management, AspenTech

"Small and medium-sized enterprises are challenged to be more agile than competitors who have more resources. In response to this need, AspenTech has created a compelling new package of our aspenONE integrated engineering suite that allows them to compete more effectively."

Supporting Resources

- [aspenONE for Small to Medium-Sized Enterprises](#)
- [aspenONE Engineering Customer Success Stories](#)
- [aspenONE Engineering Suite Overview Page](#)

About AspenTech

AspenTech is a leading supplier of software that optimizes process manufacturing – for energy, chemicals, engineering and construction, and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit www.aspentech.com

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