

# AspenTech Opens Middle East Office in Bahrain

October 6, 2009

Middle East Region a Strategic Focus Area in Process Industry Leader's Growth Strategy

BURLINGTON, Mass.--(BUSINESS WIRE)--Oct. 6, 2009-- Aspen Technology, Inc. (OTC: AZPN.PK), a leading provider of software and services to the process industries, today announced it has opened a Middle East office in Bahrain. The Middle East is a key region in AspenTech's growth strategy for expanding its leadership position in the process optimization market.

- Many Middle East-based process manufacturers already use AspenTech solutions across the globe.
- To lead AspenTech's expanded efforts in the Middle East, the Company has hired Jay Manouchehri as General Manager, Middle East Operations. Manouchehri brings to AspenTech extensive Middle East market experience, having worked in managerial positions at Honeywell, ABB and most recently in a Bahrain-based process industry consulting company.
- AspenTech also announced that effective today, AspenTech Middle East W.L.L. is no longer a reseller of AspenTech solutions. All Middle East sales, marketing and business development will be handled out of the Company's new Bahrain office.

# **Supporting Quotes**

### Antonio Pietri, Executive Vice President of Field Operations, AspenTech

"Growing our strong base of operations in the Middle East is an important strategic initiative for AspenTech in FY10 and beyond. Hiring Jay Manouchehri and centralizing our operations in the new Bahrain office is a major step forward in executing AspenTech's growth plan for this vital region."

# **Bahrain Office Contact Information**

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# About AspenTech

AspenTech is a leading supplier of software that optimizes process manufacturing – for energy, chemicals, pharmaceuticals, engineering and construction, and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit <u>www.aspentech.com</u>.

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