



## **AspenTech Expands Direct Presence in Russia and CIS; Ends Reseller Agreement with Hyperion Systems Engineering**

January 27, 2010

BURLINGTON, Mass., Jan 27, 2010 (BUSINESS WIRE) -- Aspen Technology, Inc. (OTC: AZPN.PK), a leading provider of software and services to the process industries, today announced it has ended its reseller agreement with Hyperion Systems Engineering, and expanded to an exclusively direct sales model in Russia and the Commonwealth of Independent States (CIS).

- AspenTech's presence in the region continues to be managed from the company's Russian office in Moscow. AspenTech and Hyperion are working closely together to ensure a smooth transition of service to customer accounts in the region.

### **Supporting Quote**

*Antonio Pietri, Executive Vice President of Field Operations, AspenTech*

"This is another step in the execution of AspenTech's strategy to expand our presence in geographies that are experiencing growth in process industry markets. We thank Hyperion Systems Engineering for their good partnership and regional presence over the last decade. With AspenTech fully operational in the region, we can seamlessly transition to a fully direct presence in Russia and the CIS."

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### **About AspenTech**

AspenTech is a leading supplier of software that optimizes process manufacturing - for energy, chemicals, pharmaceuticals, engineering and construction, and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit <http://www.aspentech.com>.

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