



## AspenTech Signs New Commercial Agents in Kuwait and Abu Dhabi

March 3, 2010

READING, England, March 4, 2010 /PRNewswire via COMTEX/ -- Arabesque Group and Independent Technical Services (ITS) Further Expand AspenTech Presence in the Middle East

Aspen Technology, Inc. (NASDAQ: AZPN), a leading provider of software and services to the process industries, today announced the signing of new commercial agents in the Middle East - Arabesque Group, in Kuwait, and Independent Technical Services (ITS), in Abu Dhabi. The new agents further expand AspenTech's Middle East presence, following the recent opening of a regional direct sales office in Manama, Bahrain.

- Led by Ahmed Al-Atheri, Arabesque Group has 17 years of experience serving the process industries in Kuwait, including selling aspenONE process optimisation tools.
- Led by Saad Bunni, ITS has 15 years of experience serving the oil, gas and utility industries in the United Arab Emirates, including owner-operators and engineering and construction companies.
- AspenTech's expanded presence in the Middle East builds on a long history of working with the world's biggest energy and chemical producers. AspenTech customers in the region include Saudi Aramco, SABIC, Abu Dhabi National Oil Company (Adnoc), Abu Dhabi Gas Industries (GASCO), Qatar Gas, and Kuwait National Petroleum Company (KNPC).

### Supporting Quote:

Antonio Pietri, Executive Vice President, Field Operations, AspenTech

"For more than a decade, AspenTech solutions have been used by Middle East customers representing some of the largest energy producers in the world. We are growing our Middle East presence as investment continues to be made by process manufacturers across our core industries in energy, chemicals and petrochemicals. We will continue to build up our supporting infrastructure to make it easier for more companies in the region to use the industry's leading solutions for process optimisation."

### Supporting Resources:

#### Links to more information:

Arabesque Group (<http://www.arabesque.com.kw/consulting-services.htm>)

Press Release: New AspenTech Office in Bahrain ([http://www.aspentech.com/corporate/press/publications\\_press\\_release.cfm?pubid=1191](http://www.aspentech.com/corporate/press/publications_press_release.cfm?pubid=1191))

AspenTech Middle East "Engineering Excellence" Series ([http://www.aspentech.com/events/events\\_detail.cfm?eventid=686&manufacturing0&engineering=1](http://www.aspentech.com/events/events_detail.cfm?eventid=686&manufacturing0&engineering=1))

(Due to the length of these URLs, it may be necessary to copy and paste this hyperlink into your Internet browser's URL address field. Remove the space if one exists.)

### Arabesque Group and ITS Contact Information

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## About AspenTech

AspenTech is a leading supplier of software that optimizes process manufacturing - for energy, chemicals, pharmaceuticals, engineering and construction, and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit <http://www.aspentech.com>.

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