



## AspenTech Appoints Bill Griffin to be Executive Vice President of Field Operations

January 28, 2016

BEDFORD, Mass.--(BUSINESS WIRE)--Jan. 28, 2016-- [Aspen Technology, Inc.](#) (NASDAQ: AZPN), a leading provider of software and services to the process industries, announced the appointment of Bill Griffin as Executive Vice President of Field Operations, overseeing all Global Sales and Services and reporting to President & CEO Antonio Pietri. Griffin brings to AspenTech more than 25 years of sales leadership, most recently as Vice President of Worldwide Named Accounts and Emerging Products at Autodesk.

At Autodesk, Griffin successfully managed global teams of more than 500 employees that were responsible for more than one billion dollars of annual revenue. During his tenure he formed the company's Worldwide Channels organization, initiated the first Inside Sales group and formalized the Global Named Accounts team.

Prior to Autodesk, Griffin was with Xerox Corporation where he held sales, services and marketing positions of increasing responsibility, lastly in sales as a General Manager responsible for Worldwide Financial Services. He holds a B.S. in Business Administration from Wilkes University in Wilkes-Barre Pennsylvania.

Griffin begins his new role at AspenTech on February 8.

### Supporting Quotes

*Antonio Pietri, President & CEO, AspenTech*

"We are very pleased to add an executive of Bill's caliber to our management team. He brings a strong track record of delivering exceptional results managing large sales organizations, including integration of teams from acquired companies. I am certain we will benefit from his leadership and experience in the next phase of our growth."

*Bill Griffin*

"I am excited to join the experienced and successful team at AspenTech, an industry leading company well positioned for continued growth. I look forward to working with the team to help take their great set of solutions to the next level."

### About AspenTech

AspenTech is a leading supplier of software that optimizes process manufacturing – for energy, chemicals, pharmaceuticals, engineering and construction, and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit [www.aspentech.com](http://www.aspentech.com).

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